



FINANZIERUNGSAGENTUR FÜR  
*Social* ENTREPRENEURSHIP



# NOMINATION REQUEST FOR CO-INVESTMENTS IN IMPACT VENTURES OF UP TO EUR 500K

Summary Profile



Co-funded by the  
European Union

## ■ About FASE

- Co-founded with Ashoka Germany in 2013
- Leading impact finance advisor across Europe to support impact ventures in raising hybrid growth capital
- Helping bridge the gap between start-up & growth phase

## ■ Achievements

- 85+ deals closed, 75+ EUR million financing raised in equity and mezzanine instruments
- Initiator of European Social Innovation and Impact Fund (ESIIF) as first impact fund in Europe that provides patient mezzanine capital and benefits from EU guarantee instrument (EaSI)
- Active network of >2,000 European impact oriented investors
- Thought leader in social finance (e.g. GECES member, Impact Europe board member, National Competence Centre Social Innovation)
- Recipient of various EU support programmes

### Selected Partners:



## ■ Rationale

- Our goal is to establish an open, pan-European pipeline of investment-ready impact ventures
- For this, we are looking for co-investments in impact ventures that want to finance their further national or European growth

## ■ Selection Criteria

- Open funding need of up to EUR 500k (as part of a pre-Series A or Series A funding round, total round can be up to EUR 5 million)
- Significant scale potential, break-even in 2-3 years
- Business model with significant proof of market (revenues EUR >500k)
- Funding round covers funding until break-even (i.e. no bridge funding)
- Strong and measurable social or ecological impact

## ■ Types of Cases

1. Syndication (i.e. existing commitment, seeking further co-investors)
2. Follow-on financing round



## 1. Potential co-Investment of ESIIF

- Potential matching of existing qualified direct investors
- Quasi-equity in form of subordinated loan of up to EUR 400k
- 5-6 years maturity with bullet repayment at end of maturity
- Flexible compensation package with combination of fixed and variable interest payments and equity kicker
- Attractive conditions for impact ventures due to usage of EU guarantee instrument (EaSI)
- Non-dilutive for founders and existing shareholders



## 2. Access to further investor network (if needed)

- Growing network of >2,000 impact-oriented investors

## 3. No additional transaction cost

- Transaction cost covered by European Social Fund+ (ESF) scheme

Contact us!



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